AUTUMN / WINTER 2024 -2025

## DAF PARTS & SERVICE MAGAZINE

PACCAR PARTS

DAE

DAF.COM

New Generation DAF trucks: Powering your Success

PSQL 2.4 - The new DAF oil standard

Are your batteries ready for winter?

DALE

DRIVEN BY QUALITY



## Anniversary issue

This new-style magazine was launched a year ago and it has been well received. So, welcome to our anniversary issue! We have some exciting developments what DAF customers think about the new My DAF to share with you. First up is an enhanced range of trucks, taking DAF's multi-award winning platform to the next level in safety, driver comfort and transport efficiency. We've also released our PSQL 2.4 engine oil for maximum uptime, exceeding industry norms on fuel performance. Next, we'll go into what you need to know to make sure you are ready for new international tachograph regulations. Avoid cross-border fines

by making sure that your international trucks are all retrofitted with the Smart Tachograph 2. Plus, read MultiSupport Portal, DAF's growing network in Sweden and our DAF Webshop photo scan functionality that can increase your business efficiency. And there's more...

Curious about our online magazine? Scan the QR code for the full experience



dafonline.co/1e

## What to expect in this magazine



#### PSQL 2.4 - The new DAF oil standard

A top-notch oil designed to maximise uptime on state-of-the-art vehicles-that's PSQL 2.4. Exceeding industry norms, this new lubricant offers optimum performance across your entire fleet.

Read more on page 4

## Plus:



DAF expands its presence in Sweden Proud owners of DAF vehicles can now call in at 34 DAF and TRP workshops throughout the country.



DAF Webshop: Bulk search - Save time and money Finding parts to maintain your DAF fleet is even quicker when you use the scan functionality in the DAF Webshop and select 'Bulk search'.



fleet's batteries again!

Batteries



Powering your Success







Save stress - Retrofit Smart Tachograph 2 NOW!

Avoid the risk of a fine! Call us and arrange to have the latest Smart Tachographs fitted before the December 2024 and August 2025 deadlines.

Read more on page 6

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With the cold season on the way in Europe, it's time to check your

Read more on page 12

Building on its multi-award-winning platform, DAF Trucks is proud to announce its enhanced range of vehicles.

Read more on page 15



Order your PSQL 2.4 now!

## PSQL 2.4 -The new DAF oil standard

A top-notch oil designed to maximise uptime on stateof-the-art vehicles-that's PSQL 2.4. Exceeding industry norms, this new lubricant offers optimum performance across your entire fleet. It's our new standard for all DAF vehicles.

The very latest in the PACCAR Superior Quality Lubricants range, PSQL 2.4 is even better than our successful PSQL 2.1 engine oil. Order now to enjoy:

- One engine oil for your entire DAF fleet
- A product that exceeds the latest ACEA\* standards ٠
- Improved fuel efficiency ٠
- 5 I, 208 I, 1000 I and bulk delivery

\*European Automobile Manufacturers' Association

#### Fleet-wide fuel efficiency

"With PSQL 2.4, you have the fuel efficiency solution for your entire fleet," says Paul Adams, Product Manager, PACCAR

Parts Europe. "Compatible with E3, E5 and E6 vehicles, it exceeds requirements for ACEA E8 Extended Drain Interval and E11 Standard Drain Interval. Choose PSQL 2.4 for the correct service interval and ensure maximum uptime for your DAF trucks." Boost your fuel efficiency by up to 3.4% and also improve reliability, piston cleanliness and soot handling. Available in October, also with PSQL 2.4 Axle Oil.

> "With PSQL 2.4, you have one fantastic product for your entire fleet."



Paul Adams Product Manager, PACCAR Parts Europe

## Brighten up to beat the winter blues!

Shine a light on the darker days of autumn and winter with our standout DAF truck lighting accessories. Display your company's name on a custom nameplate under top-mounted lights. Show off the DAF logo at its best. Make your truck a leader in light and style during the winter months.

#### **DAF LED Plate**

Put the spotlight on your company logo with the DAF LED Plate. Weather-resistant and easy-to-install, it's guaranteed to attract attention. Control the LED lighting easily from inside the cabin

PACCARDO





#### **DAF Light Bar**

Robust and stylish, the DAF Light Bar is the perfect crowning glory for your powerful new DAF truck. It's made of stainless steel with room for up to six lights of 76-mm diameter-making sure everyone

#### DAF LED Logo

Show how proud you are of your truck with this striking illuminated DAF LED Logo. Specially developed by DAF, it uses the latest LED technology and keeps working whatever the weather.

DAF

## Save stress - Retro Smart Tachograph NOV

Avoid the risk of a fine! Call us and arrange to have the latest smart tachographs fitted before the December 2024 and August 2025 deadlines. There are other reasons too: "Do it now to avoid downtime and loss of business," urges Ard Jongeneel.

Why now? "It will save you time and money, avoid a lastminute rush to find a workshop, and your drivers will benefit immediately," adds Ard, technical director at Jongeneel Transport, Dutch specialists in gas transportation across Europe. "My drivers don't need to stop at the border anymore to change the country code, and the driver card reading speed is much quicker." The new tachographs will also contribute to fairer transport across Europe and better conditions for the truck drivers.

#### Beat the deadlines

With thousands of vehicles jostling for workshop appointments, there's no time to waste. By December 2024, all analogue and digital tachographs on trucks over 3.5 tons

"Although we have our own workshops for other maintenance jobs, we have the tachograph retrofits done by our DAF dealer."



Ard Jongeneel Technical director. Jongeneel Transport

used for international transport must be replaced by the Smart Tachograph 2. By August 2025, the same applies to all Version 1 Smart Tachographs (G2V1). Ard is well on target. He started last year, scheduling retrofits along with regular servicing to save on downtime. "A retrofit takes only two to four hours but I allow a day for the truck being off the road," Ard explains. "Although we have our own workshops for other maintenance

jobs, we have the tachograph retrofits done by our DAF dealer. We know they'll have all of the specialist parts in time and they also take care of the calibration." Half of Ard's 170-strong mixed fleet has already been retrofitted. By year end, 75% of his company's vehicles will have the new tachographs, leaving only the trucks that have to comply with the August 2025 deadline.

#### Smooth border crossings

By booking the retrofits throughout the year, Ard spreads the costs and avoids having to renew 170 tachographs all at once. "Plan ahead. It will save you a lot of downtime and the last-minute panic of trying to find a workshop with enough mechanics to get the retrofits done in time. Keep your trucks on the road and your drivers happy."

Are your vehicles equipped with the required smart tachographs? Beat the December 2024 and August 2025 deadlines and ensure that your drivers can continue crossing international borders without risking a fine!





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## DAF expands its presence in Sweden

TRP



In a land as vast as Sweden, having easy access to premium truck parts is a must. Proud owners of DAF vehicles can call in at 34 DAF and TRP workshops throughout the country. Besides servicing DAF vehicles, these workshops can offer a wide array of multi-brand products and services supported by TRP.

Sweden has had access to DAF parts and services via a third-party network for many years. What's new is that DAF has taken over direct collaboration with the network's dealer groups and has added new locations. This strengthened its presence in the region, allowing DAF to better service customer needs. The expansion drive coincides with TRP's 30th anniversary year.

#### Making waves

"It brings us closer to the customer. The newest DAF trucks are making waves in the market. We need to provide a premium parts service to match expectations," explains Niek Klaassen, District Parts Manager-Nordics at PACCAR Parts Europe.

#### Read more!

Jon Nilsson, fleet planner and technical manager at Samat International in Helsingborg appreciates the local presence. "As international transporters, we have to be sure of good truck servicing both in Sweden and abroad. We chose DAF this time after talking with our local workshop who had good experiences with them. Our drivers are positive about our ten new DAFs and we're very satisfied with the low fuel consumption."

"As international transporters, we have to be sure of good truck servicing both in Sweden and abroad."



Nes, we are OPEN

LONG LIVE YOUR

**TRUCK & TRAILER** 

Jon Nilsson leet Planner & Technical Manager. Samat Internationa



Discover all about the benefits

## DAF Webshop: Bulk search -Save time and money

Finding parts is even guicker when you use the scan functionality in our DAF Webshop. The simple scan tool allows you to upload not just one but multiple part numbers in one go. This saves time and provides an instant overview of alternatives, availability and the best prices.

"The scan tool is great for maximising workshop efficiency," says Scott Woodhouse, fleet engineer at Stiller Warehousing & Distribution in County Durham, UK.

"It speeds up our process, saves money and keeps our mechanics close to the vehicles."



Scott Woodhouse Fleet Engineer, Stiller Warehousing & Distribution

#### **Compare prices**

Stiller runs a fleet of roughly 50 vehicles and 90 trailers. With a DAF Webshop-enabled tablet, technicians can scan in photos of vehicle parts or product codes (even from handwritten lists!). Within seconds, they see all of the corresponding components - from DAF, TRP and other brands - complete with specifications, availability and costs. "When we create a part list to perform a job, I simply take a picture, scan it in and within a few seconds all of the parts are in my shopping basket. Also, we can now scan third party quotations to check whether DAF can match the offer. This is very often the case! Scanning multiple parts is simple to do, right from the workshop floor, and easy to oversee from my desktop," Scott enthuses

You'll find the photo scan icon in the DAF Webshop search bar. Use it to look for alternatives, check availability, compare prices and place orders.

## My DAF MultiSupport Portal – A "must have" for fleet maintenance

As the new My DAF MultiSupport Portal goes live across Europe, fleet administrator Günter Rogan needs no persuading to log in. "If you want to maintain your fleet professionally, you need this system," says Günter who works in Graz, Austria, at European logistics and transport company Nuon Logistik. One of the first customers to start using the portal, Günter is enthusiastic about the clear interface and the way it saves him time and money.

"It's easy and intuitive and is the quickest way for me to stay up to date on our fleet's maintenance as it gives me a complete overview of our trucks and Service Plans," he explains. Günter oversees a fleet of 40 vehicles operating out of Slovakia. "We'd been using truck data to work out when vehicles had to be serviced. Now, I can find all of that information on the portal's dashboard in order of priority. It even tells me if a workshop visit is overdue and if there are any vehicle upgrades outstanding. We can plan ahead better and reduce downtime."

#### **Comprehensive overview**

Integrating information from multiple sources, My DAF MultiSupport Portal has made it much easier and quicker for Günter to produce his weekly fleet update reports. Find out more about DAF MultiSupport

Free of charge to DAF's MultiSupport customers, the portal operates through a simple interface, using colour-coded graphics. The dashboard makes it easy for fleet administrators like Günter to manage their complete DAF fleet and Service Plans. It provides timely notifications of actions needed, for example, for certificates and inspections. It also flags up due dates for vehicle upgrades or expiring Service Plans. The portal can even be used to order parts and other services. Relevant requests go through directly to the DAF Partner.

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"If you want to maintain and service your fleet professionally, you'll need this system"



Günter Rogan Fleet Administrator Nuon Logistik

## Electrify Your Future with PACCAR Power Solutions

The race is on to switch from fossil fuels, cut  $CO_2$  levels and meet zeroemissions deadlines. But how do you successfully shift from diesel to electric vehicles and also grow your enterprise? PACCAR Power Solutions is a new business unit, dedicated to ensuring your transition is not only smooth but also accelerates your growth.

"The key challenges for hauliers include developing the necessary charging infrastructure and securing a sustainable electricity supply at the lowest cost," says Rob van Helvoirt, European Sales Manager at PACCAR Power Solutions. "We understand these challenges and are here to navigate them with you."

#### Call on our expertise

"At PACCAR Power Solutions, we are committed to guiding you every step of the way. Our approach begins with a thorough assessment of your business needs and site-specific requirements. From there, we deliver tailored solutions whether it's the most advanced charging infrastructure or cutting-edge energy management systems. Share your vision with us and we will transform it into reality."

#### Go the extra mile

"Together, DAF Trucks, PACCAR Power Solutions and our customers are driving towards a sustainable future in transportation," adds Rob van Erp, Manager Products & Solutions PACCAR Power Solutions



"We are committed to guiding you every step of the way"



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**Rob van Helvoirt** European Sales Manager, PACCAR Power Solutions



# Are your batteries ready for winter?



Check out our battery winter deals With the cold season on the way in Europe, it's time to check your truck's batteries again! Your vehicles rely on powerful batteries to carry on delivering as the temperatures drop. Keep your drivers warm and the cabin comfortable. And go for maximum uptime with the right DAF or TRP power source.

#### All-weather high performance

Our DAF Webshop stocks a complete assortment of DAF and TRP batteries. They are all high-quality products with a two-year warranty.

Whether you're parked at the roadside for a short stop or staying overnight, these charge units will keep your power-consuming devices running even when it's freezing cold. You can rely on them to start your engine the next morning as well.



- Newest technology: for all your power demands
- Longer lifetime: up to six times the typical cycle life
- Deep discharge: up to 80% for even more capacity
- High charge: maximum charging efficiency, short charging time
- Extra robust: handles intense vibrations.



Buy now, get triple Merchandise Points Check your batteries as soon as possible, before winter sets in. And if needed, order your new batteries - DAF and TRP - through our DAF Webshop. From 1 October to 30 November 2024, you'll get triple Merchandise Points to spend in the DAF Merchandise Store. You will also receive a free pair of JBL Wave Earbuds with each order when you buy a pallet of batteries!

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## The relief when he's MADE back on the road



Become a **DAF** technician

MADEFORDAF.CO.UK



## Powering your Success

DAF's philosophy of Transport Efficiency drives to focus always stands out: exceptional driver comfort. In some latest on innovations that achieve optimal vehicle availability at models, the rear axle has now been optimised for better the lowest cost per kilometre. This embraces a complete efficiency and driveability, especially uphill. program of products and services and the extensive network of local DAF dealers, so that you can run your Sustainable transport solutions business more efficiently. DAF Transport Efficiency covers your entire transport needs.

This thinking is reflected in the enhanced in the latest range of vehicles. Building on DAF's multi-award-winning platform, the lineup features major updates and smaller refinements that ensure DAF continues to set the standard in efficiency, safety and driver comfort.

#### More efficient engines

The latest versions of the DAF XD, XF, XG and XG+ feature innovative engine updates, driveline optimisation and aerodynamic enhancements. Together, these deliver the lowest fuel consumption in the industry, which reduces TCO and CO2 emissions - especially on long-haul routes.

#### Safety everywhere you go

DAF's latest models all include the most advanced safety features, including ADAS active safety systems to protect drivers and vulnerable road users. One such regulation concerns direct vision, especially important in city centres. Here, the DAF XD for example now has a DVS London 3-star rating. This makes the truck industry leading!

#### Comfort on and off the road

Across the new DAF range, from long-haul and distribution trucks to the dedicated construction vehicles, one feature

Keen to know more?

From premium diesel trucks offering maximum efficiency and low emissions to top-class electric vehicles including charging infrastructure and guidance through the transition.

At the same time, DAF Transport Efficiency ensures that your vehicles are backed up by premium services to guarantee your vehicle's availability. This includes fast parts provision, ITS, fleet management systems, PACCAR Connect and so much more. As a result, your vehicles achieve maximum uptime and retain a high residual value. In short, the best possible return on investment.





Order now

## Buy now, get triple Merchandise Points

Order your batteries - DAF and TRP - through our DAF Webshop. From 1 October to 30 November 2024, you'll get triple Merchandise Points to spend in the DAF Merchandise Store. You will also receive a free pair of JBL earbuds when you buy a pallet of batteries!





MERCHANDISE POINTS

> with each order when you buy a pallet of batteries!



DRIVEN BY QUALITY